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WHO ARE WE

Mission and vision

Analytica is a non-profit independent institution dedicated to helping individuals and institutions with the aim to foster lasting improvement in the democracy and governance in North Macedonia, the region of South Eastern Europe and wider in the European Union.

It is a unique institution - public policy research organization and a "think tank". It draws solutions to contemporary problems from the ideas, principles and traditions that make North Macedonia such an important historical and geopolitical place. It is dedicated to promoting greater cooperation and understanding among the people in North Macedonia, the region of South Eastern Europe and the EU.

Analytica does this by supporting individuals and institutions working on these issues, by convening leaders to discuss the most pressing themes, and by examining ways in which cooperation can address a variety of national, regional and European policy challenges.

Analytica benefits in its work from diversity at all levels of its operation. We are proud of our broad base of supporters among the various layers of our society starting from the citizens themselves. Analytica values those who understand and share its commitment to tolerance, dialogue, diversity and joint living and it believes that the way to achieving all this is through establishing permanent dialogue and embracing diversity.

Analytica's value is rooted in the local tradition of philanthropy in North Macedonia and elsewhere in Europe. Its most important niche is that it channelizes and institutionalizes this philanthropic tradition for the promotion and achievement of the strategic goals of North Macedonia and other countries in the region in the integration to the Euro-Atlantic structures and in the promotion of the European citizenship in the Western Balkans.

Analytica believes that ideas have consequences, but that those ideas must be promoted aggressively. So, it constantly tries to find ways to support those ideas. Its vision is to build a North Macedonia and South Eastern Europe within the EU where freedom, the sense of joint belonging, opportunity, prosperity and civil society flourish.
# Team

## Executive board

<table>
<thead>
<tr>
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Research Programmes

Public Policy Analysis and Administration Programme

It produces analysis and reports that enhance policy and administrative capacities by providing effective solutions to policy issues and challenges in the area of public administration reform. Building up on the basis of previous research in related areas (decentralization and EU integration) and prompted by the importance of the process of public administration reform for good governance, Analytica conducts research, identifies problems and devises solutions for better policy-making process and public administration.

Foreign and Security Policy Programme

Encompasses the activities of Analytica which deal with contemporary security issues from a traditional and non-traditional standpoint and looks into the issue of governance as an emerging phenomenon in the relationship between governing institutions and citizens. Building on the extensive work of the Analytica community on this issue, the security and foreign policy programme attempts to bridge differences between the concepts of security and governance and to examine the contemporary security and political challenges from the aspects of both concepts. The aim is to develop more effective, empirical, field-based strategies for major security and governance programmes.

EU approximation and Integration Advocacy Programme

Integration into EU structures is a transformational source for North Macedonia and in the wider context of Southeast Europe as well as it is a major issue that shapes the reform agenda in the Western Balkan countries. The process of EU approximation entails numerous in-depth reforms of various sectors such as the economy, youth, administration, the judiciary as well as legislative harmonization. Analytica intends to contribute to the overall success of the EU approximation process by providing necessary tools, recommendations, analyses and concrete steps such as active lobbying for the integration home and abroad and taking up active role in promoting European citizenship in the country. New resources can also help the policy-makers, experts and others who are working on the issue of European integration and Western Balkans to master new knowledge that can be useful in their work towards the European integration of North Macedonia and other countries of the Western Balkans. Access to relevant
information can provide both the EU and the North Macedonian audience with new information and tools which can be applied in everyday life and contribute to an improved image of North Macedonia.

**Energy and Infrastructure Programme**

By signing the Energy Community Treaty, North Macedonia and the contracting parties from the region have turned another page in energy history. The new energy reforms demand investments in the energy sector, increasing energy efficiency and renewable sources of energy. Analytica closely follows and analyses the developments of the regional, national and local energy policies. By conducting policy research, we draft medium and long-term recommendations for the challenges in the energy sector to the respective stakeholders, contribute to energy implementation and initiate energy debate in the country and the region.
WHAT WE DO

Policy documents published in 2020

TOBACCO CONSUMPTION IN NORTH MACEDONIA

This study presents data on tobacco use in North Macedonia based on the Survey on Tobacco Consumption in Southeastern European Countries (STC-SEE) conducted in 2019 and offers recommendations to policymakers for adopting more effective tobacco control policies. This is one of the first studies in North Macedonia that provides such comprehensive information and estimates on tobacco use. Monitoring and availability of accurate and timely information on tobacco use and control are among the key prerequisites for successful health and fiscal policies to ensure prevention, reduce the harmful effects of tobacco use, and protect human health and life. In order to closely monitor and efficiently control tobacco use in the country, the availability of data on smoking prevalence and other indicators is crucial. This report provides relevant information for policymakers in North Macedonia to be able to effectively monitor tobacco use and other important indicators to support the development of comprehensive tobacco control policies. The survey in North Macedonia was part of a regional survey (STC-SEE) which aims to produce internationally comparable data on tobacco use as well as to understand attitudes related to smoking behavior and specific measures to reduce smoking. The survey in North Macedonia included a nationally representative sample of 1,006 men and women aged 18–85, and was implemented face-to-face, door-to-door. Respondents were asked questions on tobacco use, cessation, secondhand smoke exposure, economics of tobacco use, media, and attitudes and perceptions towards tobacco use and policies.

BROADENING MULTILEVEL CONNECTIVITY BETWEEN GREECE AND NORTH MACEDONIA IN THE POST-PRESPA ENVIRONMENT

This study is the sixth in a series of joint research assessments compiled since 2017 as part of the research project entitled “Confidence Building Measures between North Macedonia and Greece” which has been implemented by the Analytica think tank and ELIAMEP and has received continued support and funding from the Ministry of Foreign Affairs of Sweden. This year’s study provides a unique approach to assessing the multilevel connectivity between the two countries, with a special focus on the postPrespa period. The study was implemented jointly by the Analytica think tank and by ELIAMEP in May-December 2020. This study, the fourth phase in the cooperation between Analytica and
ELIAMEP, presents an assessment of, and strategic directions on, how the broadening of multilevel connectivity will increase the two societies’ capacity to work together, furthering cooperation in the post-Prespa environment. In this context, the study covers areas of connectivity extensively with a focus on physical-infrastructure, business-to-business, Broadening multilevel connectivity between Greece and North Macedonia in the post-Prespa environment. As a result, each section provides a qualitative and quantitative data analysis of the post-Prespa environment. The ultimate aim of this study is to encourage multilevel connectivity between North Macedonia and Greece, providing extensive opportunities to both countries to invest more in these areas in which the building of trusting relations will lead to a better future for both societies.

TAX EVASION AND AVOIDANCE IN MANUFACTURED CIGARETTES AND HAND-ROLLED TOBACCO IN NORTH MACEDONIA: RESULTS FROM A NATIONWIDE SURVEY OF SmOKERS

This study analyzes the levels and types of tax avoidance and tax evasion behaviors of individual users of manufactured cigarettes (MC) and hand-rolled (HR) tobacco in North Macedonia, as well as identifies factors associated with these behaviors. The study uses novel data from the Survey on Tobacco Consumption in Southeastern European countries (STC-SEE), conducted for the first time in 2019 in six SEE countries from the Balkan region – Albania, Bosnia and Herzegovina, Kosovo, Serbia, Montenegro, and North Macedonia – to provide guidance to policy makers by describing tax avoidance and tax evasion behaviors among adults according to various socioeconomic characteristics such as gender, income, age, education, social status, and proximity to the border.

Tax avoidance encompasses the legal means consumers use to pay lower prices by avoiding paying taxes, while tax evasion refers to the illegal ways consumers circumvent paying tobacco taxes. To identify a pack of MC or HR tobacco as illicit, a comprehensive approach is used by setting strict criteria, as suggested by Joossens et al. (2014), and in accordance with relevant laws in North Macedonia.

Based on the STC-SEE results for North Macedonia, this report first provides a descriptive statistical analysis of tax evasion and avoidance according to various socioeconomic characteristics. Second, the research employs logistic multivariate analysis to identify possible factors affecting individuals’ probability of evading taxes.
How Do Prices of Manufactured Cigarettes and Roll-Your-Own Tobacco Affect Demand for These Products? Tobacco Price Elasticity in South Eastern Europe

This report analyses the impact that tobacco prices have on prevalence and intensity of tobacco use (that is, tobacco price elasticity of demand) in six SEE countries: Albania, Bosnia and Herzegovina, Kosovo, Montenegro, North Macedonia, and Serbia. A unique dataset from the Survey on Tobacco Consumption in SEE countries (STC-SEE) is used to investigate the impact that tobacco prices have on smoking prevalence and intensity. STC-SEE data provides a nationally representative sample of the adult (18-85 years old) population for each country. In total, 7,000 respondents were interviewed. The data contain detailed information on tobacco consumption, cessation, expenditures, and prices as well as attitudes towards tobacco consumption, prices and control measures, access restrictions, exposure to tobacco advertising, and socio-demographic characteristics of the respondents. For the purpose of this research, STC-SEE data is divided into 23 statistical regions (sregions). According to STC-SEE data, smoking prevalence in the SEE region is very high – 37.6 percent, which is about nine percentage points higher than in the European average of about 29 percent. Smoking prevalence in the SEE region differs significantly between the countries ranging from 24.7 percent in Albania to 48.9 percent in North Macedonia.

Policy briefs published in 2020

Survey on Tobacco Consumption in SEE Countries - Fact Sheet North Macedonia 2019

North Macedonia is one of the 168 countries that ratified the WHO FCTC in 2006. A general ban on smoking in public places, including restaurants and bars, came into effect on January 1, 2010. Monitoring and availability of accurate and timely information on tobacco use and tobacco control are among the key prerequisites for effective health and fiscal policies that will ensure prevention, reduce the harmful effects of tobacco use, and protect human health and life.

This fact sheet is based on a report that aims to support tobacco control efforts in North Macedonia by providing country-specific data. It is one of the first studies to present comprehensive information and estimates regarding tobacco use, cessation, secondhand smoke exposure, economics, media exposure, and attitudes and perceptions of smokers.
POLICY BRIEF: TOBACCO ILLICIT TRADE IN NORTH MACEDONIA

The World Health Organization Framework Convention on Tobacco Control Protocol to Eliminate Illicit Trade in Tobacco Products (WHO, 2013) defines illicit trade in tobacco very broadly. A key part of illicit trade in tobacco is the illegal methods consumers use to circumvent tobacco taxes, which is defined as tax evasion. On the other hand, tax avoidance encompasses the legal ways consumers manage to pay lower prices by avoiding paying taxes. Tax evasion and tax avoidance undermine a country’s tobacco taxation and health policy efforts as they decrease tax revenues and undermine health, since the required health warnings and declarations of ingredients are usually absent on illegal products. As prior independent estimates of tobacco tax evasion in North Macedonia were not available, Analytica conducted a study using novel data from the Survey on Tobacco Consumption in Southeastern European countries (STC-SEE), conducted for the first time in 2019 in six SEE countries from the Balkan region: Albania, Bosnia and Herzegovina, Kosovo, Serbia, Montenegro, and North Macedonia. Based on the survey data, the size and characteristics of tax evasion in manufactured cigarettes (MC) and hand-rolled cigarettes (HR) are estimated, followed by an empirical evaluation of possible factors affecting smokers’ probability of evading taxes. Hence, this study brings forward several key messages and policy recommendations for policy makers in North Macedonia.

HOW DO PRICES OF MANUFACTURED CIGARETTES AND ROLL-YOUR-OWN TOBACCO AFFECT DEMAND FOR THESE PRODUCTS?

The effectiveness of tobacco taxation policies depends on consumer responses to price increases. Smoking prevalence in the region is very high, while the prices of manufactured cigarettes and roll-your-own tobacco are low. According to STC-SEE data, 37.6 percent of the adult population in the SEE region smoked either manufactured cigarettes (MC) or roll-your-own (RYO) cigarettes in 2019, which is about nine percentage points higher than in the European average of about 29 percent (WHO, 2019). MC are smoked more frequently (32.8 percent) than RYO tobacco (6.3 percent). The average price per pack of MC in the SEE region is about €2.1, less than half of the European Union average of €4.9 (EC, 2019).
INFOGRAPHIC: INFORMAL WORKERS ARE MOST THREATENED BY THE COVID-19 PANDEMIC

By 2020, over 2 billion workers (62% of all workers) worldwide will make a living working in the informal economy. Nearly 1.6 billion workers in the informal economy are hardest hit by the COVID-19 pandemic, which has led to a 60% drop in their incomes. In North Macedonia 16% of the total number of employees operate within the informal economy in 2019; men participate twice as much (67%) as women (33%). Informal employment from 2014 to 2019 shows a decreasing trend. Analytica investigates the socio-economic consequences of the impact of Covid-19 in the country on the most vulnerable groups of citizens. The project is supported by the Foundation Open Society Macedonia.

TOBACCONOMICS SCORECARD

The new Tobacconomics Cigarette Tax Scorecard gives North Macedonia 2.63 points out of 5. There is room for improvement compared to the European Union average and top performers. North Macedonia scored well in the tax share and tax structure components of the Tobacconomics Cigarette Tax Scorecard. Improvements can be made by increasing the price and decreasing the affordability of cigarettes.

POLICY BRIEF: SOCIO - ECONOMIC DETERMINANTS OF CIGARETTES SMOKING – THE CASE OF NORTH MACEDONIA

North Macedonia is among the leaders in smoking cigarettes worldwide. Prevalence rate is relatively stable at 40%. The intensity of smoking is high at 28.2 packs per month per household. Health and economic policy decisions based on trial and error in NMK. Previous researches in health economics not existent for NMK. Increase in prices can be used as a measure for decreasing cigarettes consumption. The increase in prices should be higher than the incomes increase in order for the affordability of cigarettes to be decreased. Stimulating better and higher education can indirectly affect cigarette demand. Antismoking campaigns could be directed more towards specific target groups such as males, teenagers, municipalities with bigger households.
PROJECTS

ACCELERATING PROGRESS ON EFFECTIVE TOBACCO TAX POLICIES IN LOW- AND MIDDLE- INCOME COUNTRIES

Analytica together with Development Solutions Associates (Albania), Banja Luka University (Bosnia and Herzegovina), Faculty of Economics-Split (Croatia), Center for Political Courage (Kosovo), Institute for Socio-Economic Analyzes (Montenegro) and the coordinator Institute for Economic Sciences (Serbia), works on a project funded by Bloomberg (USA) and implemented through the Chicago Illinois University (UIC). The theme of the project is "Accelerating Progress of effective tobacco tax policies in low- and middle-income countries." Research and dissemination activities aim to produce high-quality and accessible research and policy outputs for both government policymakers and civil society. Research is focusing on gaps in research on economic and fiscal aspects of national tobacco taxation policy critical to informing effective tax policy. Research topics include costs and benefits of tobacco to government budgets, labor impacts, illicit trade, tax compliance of the tobacco industry, including tax evasion and avoidance, and tobacco tax impacts on inequality.

Activities within the project:

- Capacity building of think tanks in selected countries / regions in order to provide support to governments and civil society on the basis of an evidence-based policy aimed at effective tobacco taxation policies.
- Support through the organization of workshops for senior representatives of decision makers in order to raise awareness and build technical capacities for tobacco taxation policies.
- Developing and disseminating resources (policy papers) for taxation of tobacco in order to build and share knowledge and raise the taxation profile of tobacco in tobacco control policy (by expanding the tobacco control platform, providing information and resource center).

NORTH MACEDONIA - GREECE – CONFIDENCE BUILDING MEASURES, VIEW FROM CIVIL-SOCIETY

In December 2016 Analytica think tank and ELIAMEP (Greece) started working on five year joint research project examining various layers of cooperation between Macedonia and Greece before and after the Prespa Agreement. In the very first year of this cooperation the civil
societies of the two countries have not managed to build strong channels of unofficial communication and collaboration that would be instrumental in helping official diplomatic channels between the two countries. At the same time though the two countries, prior to the Prespa Agreement, initiated a process of Confidence Building Measures (CBMs) with the hope that cooperation in ‘low politics’ and among civil society actors will strengthen the otherwise weak and problematic bilateral relations.

More specifically, the objectives of the project are to: 1. Assess key areas of collaboration between the two countries and provide ‘lessons learned’ for future similar activity as well as to propose ideas for facilitation of new collaborations. Through the task of assessing the merits of existing cooperation the proposed project will likely also contribute to the undermining of deeply embedded stereotypes that exist about interaction and cooperation between the two countries. 2. Build trust and establish grounds for further cooperation between the two proposing organizations. 3. Support the CBMs process initiated by Greece and Macedonia by providing knowledge and expertise in relevant areas, such as more effective cooperation in European programmes (CBM action 2) and education and culture (CBM actions 4 and 5).

The project is financially supported by the Ministry of Foreign Affairs of the Kingdom of Sweden.

RESPONDING TO THE SOCIO-ECONOMIC EFFECTS OF Kovid-19 BY SUPPORTING VULNERABLE GROUPS, LOW-PAID WORKERS, WORKERS IN THE INFORMAL ECONOMY AND THE OCCASIONAL EMPLOYEE

Analytica will investigate the socio-economic consequences of the impact of Covid-19 in the country on the most vulnerable groups of citizens. The project is supported by the Foundation Open Society - Macedonia.

In order to mitigate the socio-economic consequences of Covid-19 impact on vulnerable groups, the Open Society Foundation - Macedonia provided local support through the regional project “Responding to the Socio-Economic Effects of covid-19 by Supporting Vulnerable Groups, Low Payers” workers, workers in the informal economy and occasional employees “The project is being implemented in the Western Balkans, with the support of the COVID-19 Joint Rapid Response Fund of the Open Society Foundations.

The project aims to contribute to a better understanding of the effect of government policies on vulnerable groups, and through the implemented activities to contribute to mitigating the socio-economic consequences for them. At the same time, the project will promote long-term measures to mitigate the effects and will test and develop new models and initiatives for development in the region, specifically for the employment of people from vulnerable groups.
STRENGTHENING GENDER BALANCE IN VOCATIONAL SECONDARY SCHOOLS FOR YOUNG GIRLS WHEN CHOOSING A FUTURE PROFESSION, THROUGH EDUCATION

The goal of the project strengthening gender balance in vocational secondary schools for young girls and boys when choosing a future profession through education to improve local community support to gender equality through education by generating knowledge, diffusing experiences and providing learning opportunities on how promotion of gender equality can occur through dialogue and capacity development in development cooperation in the education sector. The project will take place both in schools and through community-based training and outreach in order to reach out to a wider audience. In regards to the region, the pilot project will take place in three different municipalities so different backgrounds are incorporated in the project activities as well as results; those are the Municipality of Cair, Karposh and Centar by community public awareness work. Through these communities and via empowerment, the project will tackle a process of public awareness and deconstruction that enables one to acquire the ability to act on one’s own life and on one’s environment, community, or society; therefore providing a safe and inclusive learning environment. The project will last 12 months.

COVID-19 BUDGETARY IMPACT ANALYSIS FOR MUNICIPALITIES IN NORTH MACEDONIA

The COVID-19 crisis is having an unprecedented social and economic impact in the EBRD region and worldwide. The impact is as severe in the infrastructure sector as in the rest of the economy, and is felt on both the central and local level. Just as central government, local self-governments are operating under a crisis response mode since the Covid-19 outbreak. Local self-governments in North Macedonia need urgent and immediate assistance to understand the impacts that the Covid-19 virus is likely to have on budgets and finances of municipalities and public utility companies (PUCs), as well as how this impact is reflected on provision of key infrastructure and other key public services under their responsibility. Analytica was required to undertake impact analysis and make recommendations on immediate actions that municipal government officers should take to mitigate these. It is envisaged that there will be two stages in the project assignment: Stage 1: Stakeholder engagement, data collection, and suggestions of immediate measures to enable municipalities to cope with Covid-19 challenges; Stage 2: Data analysis, reporting and recommendations for more efficient public financial management and public service delivery for municipalities in North Macedonia in response to the Covid-19 outbreak. The project is funded by the European Bank for Reconstruction and Development.
EVENTS AND TEAM DEVELOPMENT ACTIVITIES

ORGANIZED EVENTS

WORKSHOP: FORUM THEATRE FOR GENDER DISCRIMINATION

Excellent atmosphere at the Forum Theatre for Gender Discrimination in three secondary vocational schools in Skopje. Within the project "Strengthening gender equality in secondary vocational schools through education of young girls in choosing a future profession", in the secondary schools "Zdravko Cvetkovski", "Zefljush Marku" and "Shaip Jusuf" in Skopje was held a forum - theater of topic Gender discrimination. Through the simulation of three everyday events, the students worked on the topic and played roles for discrimination against women, where the students were introduced to strategies for resolving conflict situations in order to prevent and prevent gender discrimination.

FINAL EVENT WITHIN THE PROJECT "STRENGTHENING GENDER EQUALITY IN SECONDARY VOCATIONAL SCHOOLS THROUGH EDUCATION OF YOUNG GIRLS IN CHOOSING A FUTURE PROFESSION

Final event within the project "Strengthening gender equality in secondary vocational schools through education of young girls in choosing a future profession." Many thanks to the teachers and students from the high schools "Zdravko Cvetkovski", "Zefljush Marku" and "Shaip Jusuf" for the overall engagement in the project activities. The project is supported by the Embassy of Canada to Serbia, North Macedonia and Montenegro and is implemented by Analytica and Aspect- Advancing social practices by empowering common trust.
ROUND TABLE: TOBACCO USE SURVEY AND TOBACCO TAX EVASION AND TAX AVOIDANCE IN NORTH MACEDONIA

As part of the project "Accelerating the progress of effective tobacco tax policies in low- and middle-income countries", the Analytica research team organized a roundtable to present the results of a survey on tobacco use and tobacco products and tax evasion in trade in tobacco and tobacco products in RS Macedonia. The round table was attended by participants from various institutions - representatives of the Institute of Public Health, Ministry of Finance, Customs Administration, Ministry of Agriculture, Secretariat for European Affairs, Office of the World Health Organization in Skopje and representatives of civil society organizations.

BRIEFING WITH JOURNALISTS: TOBACCO USE SURVEY

Analytica held a briefing with journalists where it presented the results of the regional survey on the use of tobacco and tobacco products and tax evasion in the trade of tobacco and tobacco products in North Macedonia. The research is part of the project "Accelerating the Advancement of Effective Tobacco Tax Policies in Low- and Middle-income Countries", funded by the University of Illinois (Chicago) and the Bloomberg Smoking Reduction Initiative. These are some of the findings: North Macedonia is a leader in Europe in terms of consumption of cigarettes with the lowest price; Among the top ten countries in the world according to the prevalence of smoking and the average number of cigarettes smoked per smoker; Prevalence of smoking is 48.4%; The Macedonian smokes an average of 20 cigarettes a day; North Macedonia has the lowest prices of cigarettes in the region and Europe.

ASSESSING THE CONFIDENCE-BUILDING MEASURES BETWEEN TWO NEIGHBOURS

Analytica organized the event for launching of the new joint report prepared by Analytica Skopje and Hellenic Foundation for European & Foreign Policy (ELIAMEP) and supported by the Embassy of Sweden. The report is called “Broadening multilevel connectivity between Greece and North Macedonia in the post-Prespa environment”. Analytica and ELIAMEP promoted the findings of the research on cooperation between North Macedonia and Greece.
TEAM MEMBERS’ ADVOCACY AND PROFESSIONAL DEVELOPMENT ACTIVITIES

VIDEO: GENDER EQUALITY

Analytica prepared video within the project Strengthening gender equality in secondary vocational schools through education of young girls in choosing a future profession. The main message is - There are no male or female professions......changes are brought by young generations.

THE 8TH EUROPEAN CONFERENCE ON TOBACCO OR HEALTH

The 8th European Conference on Tobacco or Health was organized in Berlin, Germany, on February 19 – 22, 2020. More than four hundred attendees took part in this event. Participants were tobacco control experts, researchers and policymakers, mostly from the European region and beyond. The aim of this conference was the dissemination of high-quality research results and policy outputs about different tobacco control measures and their implementation in the region. Also, good examples from practice were presented by lecturers from different countries (United Kingdom, Ireland, Finland) Presentations were very interesting for all attendees: for government policymakers, civil society and international organizations, researchers and health experts as well.

Representatives from each project team participated in the Conference: University of Illinois at Chicago, Institute of Economic Sciences, Institute for Socio-Economic Analysis, Analytica, University of Banja Luka, Development Solution Associates, and Democracy Plus. Each team presented their main findings about tobacco price and income elasticities as well as current tobacco control policies.

The ECTOH Conference Programme you can find on the link: https://www.ectoh.org/files/content/Program/ECToH_program_2020.pdf
WORKSHOP: ANALYZING THE DETERMINANTS OF TOBACCO TAX EVASION AND TAX AVOIDANCE

This event was part of the annual activities related to the project „Accelerating Progress on Effective Tobacco Tax Policies in Low and Middle-Income Countries“ and was organized by our project coordinator University of Illinois, Chicago. Representatives of Analytica took part in the event. The workshop was related to the methodology for estimating the determinants of tobacco tax evasion and tax avoidance. Lecturers were Professor from the UIC.

POLICY IMPACT WEBINAR TRAINING

Objective of the webinar was to prepare Tobacconomics think tanks for the next grant period, particularly to strengthen the policy impact of their research by presenting recent research from Johns’ Hopkins University on research policy impact and presenting the guidance document for the teams to develop a strategy for strengthening their policy impact. Lecturers were Frank Chaloupka, Jeff Drope, Connie Hoe and Erica Sui.

REGIONAL SEE PRESENTATION ON SMOKING PREVALENCE

This event was part of the annual activities related to the project „Accelerating Progress on Effective Tobacco Tax Policies in Low and Middle-Income Countries“ and was organized by our project coordinator University of Illinois, Chicago. Representatives of all partner countries and Analytica took part in the event. Partners from IES presented the regional overview of your results on tobacco use in SEE based on STC-SEE 2019 to the EURO tobacco control community. On this dissemination event there was formal launch of Smoking prevalence reports to the tobacco control community.
Internship Programme

In 2020 Analytica did not have any interns from home or abroad.

MEDIA COVERAGE

In 2020 Analytica continued its work of significant media presence with its products, expertise, events, advocacy efforts, etc. Furthermore it contributed with interviews, comments on current affairs as well as promotion of its activities and policy documents. All the links to what Analytica’s members said in the media can be found here http://www.analyticamk.org.mk/mediumi/mediumska-pokrienost

1. https://www.youtube.com/watch?fbclid=IwAR10HrAQuxa9WEvNLOGENbDoFwKAQ
   Kl2XTASrbw36XnhguGH_VT4v0d8_s&amp;v=g8hPJB5GZNo&amp;feature=youtu.be
2. https://www.youtube.com/watch?fbclid=IwAR0C5DwmYxE6stpCAsNipQ5Wimt4gfidSuHybi
   MAvY8bD3wVUtO1KP4Wv4&amp;v=6T0b2uYw7zs&amp;feature=youtu.be
3. https://www.youtube.com/watch?fbclid=IwAR3PI_D48w
   efDrFmMtpV_K7TWHxAHK6fke6JcHkboRQz9qv5x2dIBJ$s&amp;v=YruB-nKOV18&amp;feature=youtu.be
cigari-na-den/
15. https://www.brief.mk/pusaci/
16. https://inovativnost.mk/2020/12/25/%D0%BC%D0%B0%D0%BD%D0%B5%D0%BD%D0%B5-%D0%BD%D0%B8%D0%BD%D0%B1%E2%82%8C-%D0%BF%D0%BE%D1%82/
21. https://www.vecer.press/%D1%81%D1%82%D0%B0%D0%BD%D1%83%D0%B2%D0%B0-%D0%BC%D0%B5-%D0%B7%D0%B5%D0%BC%D1%98%D0%B0-%D0%BD%D0%B0-%D1%82%D0%B5%D1%88%D0%BA%D0%B8-%D0%BF%D1%83%D1%88%D0%B0%D1%87%D0%B8-%D0%BF%D0%BE/


30. https://fb.watch/3IYRo50hCh/

31. https://fb.watch/3IZq3g35-g/
# FINANCIAL REPORT 2020

**Name of the organization:** Association for policy research Analytica

**Address:** 11 Oktomvri 86/7-1, Skopje, North Macedonia

<table>
<thead>
<tr>
<th>No.</th>
<th>Description</th>
<th>Amount in MKD denars</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Spent materials</td>
<td>5,702.00</td>
</tr>
<tr>
<td>2</td>
<td>Phone/internet</td>
<td>21,556.00</td>
</tr>
<tr>
<td>2</td>
<td>Expenses for royalties</td>
<td>6,662,363.00</td>
</tr>
<tr>
<td>3</td>
<td>Rent</td>
<td>147,600.00</td>
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<tr>
<td>4</td>
<td>Costs for utilities</td>
<td>21,814.00</td>
</tr>
<tr>
<td>5</td>
<td>Other services</td>
<td>216,057.00</td>
</tr>
<tr>
<td>6</td>
<td>Salaries</td>
<td>255,002.00</td>
</tr>
<tr>
<td>7</td>
<td>Bank services and commission</td>
<td>29,829.00</td>
</tr>
<tr>
<td>8</td>
<td>Personal income tax</td>
<td>14,592.00</td>
</tr>
<tr>
<td>9</td>
<td>Exchange Rates difference</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total expenses</td>
<td><strong>7,374,515.00</strong></td>
</tr>
</tbody>
</table>

## II Revenues

<table>
<thead>
<tr>
<th>No.</th>
<th>Description</th>
<th>Amount in MKD denars</th>
</tr>
</thead>
<tbody>
<tr>
<td>13</td>
<td>Donations</td>
<td><strong>7,880,359.00</strong></td>
</tr>
<tr>
<td>14</td>
<td>Interest rate</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>Total Income</td>
<td><strong>7,880,359.00</strong></td>
</tr>
<tr>
<td>15</td>
<td>Balance of Revenues and Expenditures for 2020 (income - expenses)</td>
<td>505,844.00</td>
</tr>
<tr>
<td>16</td>
<td>Transfer of surplus from previous years (year 2019)</td>
<td>3,706.00</td>
</tr>
<tr>
<td>17</td>
<td>Surplus of revenues for the next year 2020</td>
<td><strong>509,550.00</strong></td>
</tr>
</tbody>
</table>

Person responsible for the Balance Sheet Signature

Signature: **Tamara Mijovic Spasova**

Name of the organization: Association for policy research Analytica Skopje

Address: 11 Oktomvri 86/7-1, Skopje, North Macedonia